

PATENTS

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of:)
MICHAEL ZOECKLER)
Serial No: 09/559,704) Art Unit: 3721
Filed: April 27, 2000) Examiner: Harmon, Christopher R.
For: PAPERBOARD CARTONS WITH LAMINATED REINFORCING RIBBONS
AND METHOD OF MAKING

Mail Stop RCE
Commissioner for Patents
P.O. Box 1450
Alexandria, VA 22313-1450

DECLARATION UNDER 37 CFR 1.132 OF STEVE McLARY

I, Steve McLary, hereby make the following Declaration:

I am employed as Intellectual Property Counsel to Graphic Packaging International, Inc. ("GPI") (formerly known as Riverwood International Corporation), the assignee of the above-referenced patent application, and am authorized to make this Declaration on behalf of said GPI.

I am familiar with commercial sales and marketing activity surrounding the reinforced cartons manufactured by GPI ("Carton Products"). These are the products that embody the invention disclosed and claimed in the above referenced patent application.

GPI's Carton products were first introduced to potential customers in about September, 2001, some two and one-half years (2 1/2) years prior to the execution of this Declaration.

Since introducing the Carton Products, GPI has received orders for over 25 million units of the products, some of which have been produced by GPI and delivered to customers and

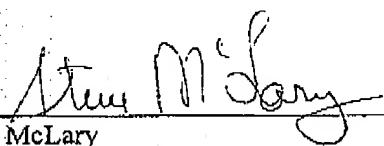
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others of which are in production. These initial orders represent about \$5,000,000 in sales since product introduction.

GPI has sold the Carton Products to numerous customers, including major U.S. packagers such as SoftPac Industries, Kellogg's, Quaker Oats and Kraft Foods. Based upon feedback from such customers, GPI expects to receive orders for the Carton Products from some or all of these companies totaling approximately 30 to 40 million units within the next six to nine months. Such orders will represent about \$8,000,000 in sales of the Carton Products.

All statements made herein of my own knowledge are true and all statements made on information and belief are believed to be true. I acknowledge the warning that willful false statements and the like are punishable by fine or imprisonment, or both (18 U.S.C. § 1001) and may jeopardize the validity of the application or any patent issuing thereon.

This the 11th day of March, 2004.



Steve McLary
Intellectual Property Counsel
Graphic Packaging International, Inc.

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